



Access Health Connecticut

October 18, 2018 Board of Directors Meeting

Board Agenda

- A. Call to Order and Introductions
- B. Public Comment
- C. Votes
 - Review and Approval of Minutes
- D. CEO Report
- E. 2019 Consumer Impact Study/Rate Review Report
- F. OE Autorenewal Plan – Consumer Call to Action
- G. Items for Future Discussion
 - Subsidiary
 - 2020 Plans
 - New Board Members/Transition
 - SHOP
- H. Adjournment

Public Comment

Vote:

**Review and Approval of Minutes:
September 20, 2018 Regular Meeting**

CEO Report

2019 Rate Review & Consumer Impact Study

Changes for 2019

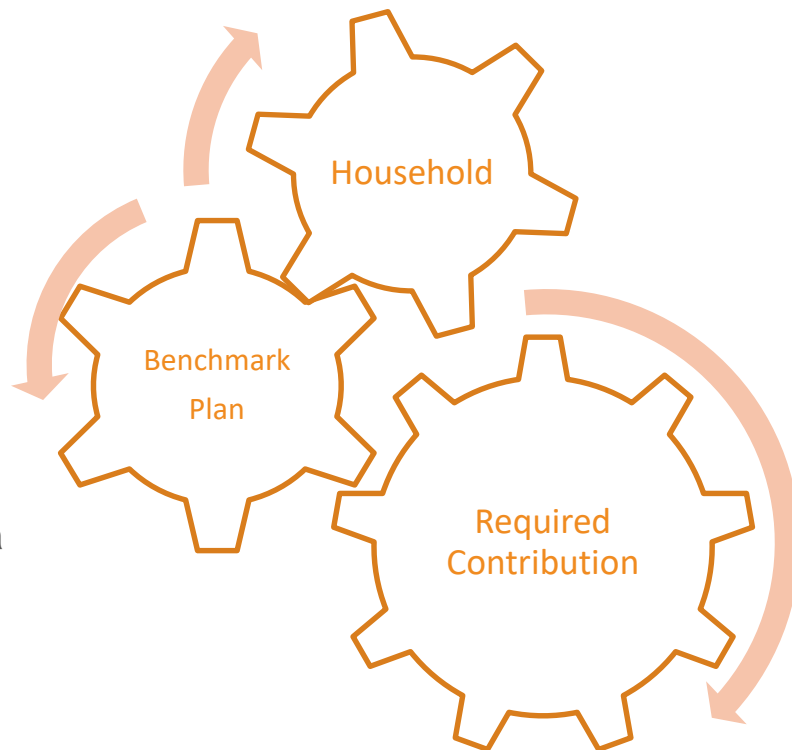
- **2018: AHCT Board of Directors voted to**
 - Remove requirement that *a carrier's Standard* Silver plan be the lowest cost Silver plan in the individual market*
 - Add a 2nd Standard Silver coinsurance-based design
 - Allow no more than one non-standard** Silver plan design per carrier
- **These changes to take effect Plan Year 2019**

***Standard Plans:** AHCT directs carriers on cost sharing structure for certain plans.

****Non-Standard Plans:** Carriers design cost sharing structure providing additional consumer choices.

Premium Tax Credit Calculation Takes Into Account...

- **Household**
 - Income, Ages, Geographic Location
- **Benchmark Plan**
 - Second Lowest Cost Silver Plan (SLCSP) premium rates for the Essential Health Benefits (EHB) portion of premium for the household
 - Can differ by county
- **Required Contribution**
 - Portion of household income that the household is responsible for paying towards a QHP in accordance with federal affordability guidelines
 - Based on a sliding scale
 - Relative to the federal poverty level (FPL)



Consumer Impact

- **Monthly Payment (Premium) Rates**
 - Renewing Standard Silver plans decreased by 5% for one carrier and increased by 5% for another carrier
 - Both carriers offering a lower premium cost non-standard Silver plan
- **Net Monthly Premium Impact for Enrollees with Financial Help**
 - Decrease in benchmark plan monthly premiums results in PTC reductions
 - Some enrollees mapped to different plan in 2019 may see a decrease in net monthly premium

Access Health CT

Rate Review Analysis & Consumer Impact Study

A large, stylized blue 'w' graphic that spans the width of the slide, positioned behind the main title and extending down towards the bottom.

October 2018

PRESENTED BY
Julie Andrews, FSA, MAAA

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- II. Plan Offerings and Enrollment
- III. 2019 Rate Changes
- IV. Rate Analysis
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Introduction

Wakely was retained by Access Health CT (AHCT) to perform the following services related to 2019 rates and rate filings

- Rate Filing Review: Review of initial and final health insurance rate filings for carriers on the exchange
- Consumer Impact Analysis: Summarize rate changes before and after federal subsidies by rating area and plan type
- Rate Analysis: Perform a rate analysis to assess the variance in rates by rating area and metal level

Wakely relied on rate filings and templates, as well as enrollment data, provided by AHCT as of September 2018

Rounding: Results are presented to the nearest dollar, calculations are performed at the nearest \$0.01. Similarly, percentage summaries are rounded.



Plan Offerings and Enrollment

Plan Offerings and Enrollment

Summary of 2019 Plan Offerings - Individual

- The same two issuers are participating on the exchange in 2019, with 17 proposed plans (down from 20 in 2018).
- All 2018 plans are crosswalked to a 2019 plan
- There continues to be no Platinum plans offered.
- Both issuers offer plans in all other metal tiers, including catastrophic.
- No Multi-State Plans are offered in 2018.
- All plans are available statewide.

Plan Offerings and Enrollment

Summary of 2019 Plan Offerings – Small Group

- There are two issuers participating with 14 plans
- All plans are available statewide
- For 2018, standardized plan designs were eliminated to encourage variability on the exchange.

Plan Offerings and Enrollment

Enrollment Distribution by Metal Level

Metal Level	Distribution by Metal			% of Enrollees in Lowest Cost Plan		
	2016	2017	2018	2016	2017	2018
Platinum	1%	0%	0%	100%	N/A	N/A
Gold	12%	10%	8%	10%	18%	66%
Silver	63%	63%	55%	65%	63%	75%
Bronze	22%	26%	36%	41%	51%	39%
Catastrophic	1%	2%	1%	53%	70%	75%

- There was a shift in 2018 of enrollees to Bronze plans, although Silver plans continued to have the majority of enrollment
- The percent of enrollees in the lowest cost Silver and Gold plans increased



2019 Rate Changes

2019 Rate Changes

Background

- Rate changes in this section reflect premium changes from 2018 to 2019 based on carrier plan mappings provided to Wakely by AHCT as of September 4, 2018
- Weighted averages are based on enrollment by plan and county provided to Wakely by AHCT (individual market only)
- Rate changes presented in this section are PRIOR to subsidies

2019 Rate Changes

Individual Market Observations

- The weighted average rate increase for AHCT enrollees (before premium subsidies) is 1.4%
- Rate changes across all plan and area combinations range from -19.0% to 16.9%
- By metal level, rates are changing for all Bronze plans, with an average increase of 3.5%
- By county, average rates are decreasing in New London, Tolland, and Windham, and increasing slightly on average in the other counties
- By carrier, premium weighted rate changes are moderate for the two carriers, with Anthem averaging -2.6% and CBI averaging 2.9% for continuing and crosswalked enrollees
- For any given plan, rate changes are consistent across the counties

2019 Rate Changes

Mapped Plans -- Individual Market Rate Changes

Metal	Carrier	2018 Plan Name	2019 Plan Name	Rate Change
Gold	CBI	Choice Gold Standard POS	Choice Gold Standard POS	6.9%
Gold	Anthem	Gold HMO Pathway X Enhanced*	Gold HMO Pathway X Enhanced Tiered	-9.0%
Gold	Anthem	Gold PPO Standard Pathway X	Gold PPO Standard Pathway X	-3.1%
Silver	CBI	Choice Silver Alternative POS	Choice Silver Alternative POS	-18.0%
Silver	CBI	Passage Silver Alternative PCP POS*		-17.8%
Silver	CBI	Choice Silver Standard POS	Choice Silver Standard POS	4.9%
Silver	Anthem	Silver Core PPO Pathway X*	Silver PPO Pathway X Tiered**	-18.6%
Silver	Anthem	Silver High Deductible HMO Pathway X Enhanced*		-18.7%
Silver	Anthem	Silver Low Deductible HMO Pathway X Enhanced*		-19.0%
Silver	Anthem	Silver PPO Standard Pathway X	Silver PPO Standard Pathway X	-4.9%

Anthem and CBI have Silver plans in 2019 that are crosswalked from multiple plans in 2018. Rate changes are similar for these plans.

*2018 Terminated Plan

**2019 New Plan

2019 Rate Changes (Cont.)

Mapped Plans -- Individual Market Rate Changes

Metal	Carrier	2018 Plan Name	2019 Plan Name	Rate Change
Bronze	Anthem	Bronze High Deductible HMO Pathway X Enhanced*	Bronze HMO Pathway X Enhanced Tiered**	10.2%
Bronze	Anthem	Bronze HMO Pathway X Enhanced*		1.3%
Bronze	Anthem	Bronze HMO Pathway X Enhanced for HSA*		5.3%
Bronze	Anthem	Bronze PPO Standard Pathway X	Bronze PPO Standard Pathway X	7.0%
Bronze	Anthem	Bronze PPO Standard Pathway X for HSA	Bronze PPO Standard Pathway X for HSA	5.4%
Bronze	CBI	Choice Bronze Standard POS	Choice Bronze Standard POS	-7.6%
Bronze	CBI	Choice Bronze Standard POS HSA	Choice Bronze Standard POS HSA	8.5%
Bronze	CBI	Passage Bronze Alternative PCP POS	Passage Bronze Alternative PCP POS	-5.2%
Catastrophic	Anthem	Catastrophic HMO Pathway X Enhanced	Catastrophic HMO Pathway X Enhanced	16.9%
Catastrophic	CBI	Choice Catastrophic POS	Choice Catastrophic POS	-16.1%

Anthem has a Bronze plan in 2019 that is crosswalked from multiple plans in 2018. Rate changes range from 1.3% to 10.2% for these plans.

*2018 Terminated Plan

**2019 New Plan

2019 Rate Changes

Observations - SHOP

- No plans are being added/terminated in 2019
- Rate changes were held low for 2019
 - Average Rate Changes are less than 3%
 - Rate changes by plan and area range from -9% to 11%



Rate Analysis

Rate Analysis – Individual Market

Changes for 2019

- The ranges in premium vary by metal level and rating area
 - Catastrophic and Bronze plans have the narrowest premium range
 - The most variation is in the Gold level plans
- Rate increases at the Silver level for the defunding of CSRs continues to narrow the differential with Golds in some regions.
- No changes were made to the geographic rating factors in 2019, relationships by county/rating area are the same as 2018

Rate Analysis – Individual Market

On & Off Exchange Approved Plan Filings

Individual	Rating Areas 1-8		
	On & Off	On	Off
Catastrophic	3	2	1
Bronze	11	6	5
Silver	12	6	6
Gold	5	3	2
Platinum	0	0	0
Total	31	17	14



Consumer Impact Analysis

Consumer Impact Analysis

Background

- This section outlines the premium changes to consumers in the individual market after reflecting federal premium subsidies
- Impacts are calculated based on carrier plan mappings provided to Wakely by AHCT

Consumer Impact Analysis

Background

- Premium impact for individuals and households vary based on:
 - Member age(s)
 - Geographic region
 - Income
 - Plan selection
 - Household size

Consumer Premiums

- Benchmark plan: Subsidy eligible households pay up to the defined % of income for the Essential Health Benefits (EHB) portion of benchmark premium
- Non-Benchmark plan: Consumers pay the amount above, plus/minus the difference between their selected plan and the benchmark
- Advanced payment (APTC): federal government pays APTC directly to carrier, reducing consumer premium

Drivers of After Subsidy Rate Changes

- Change in Second Lowest Silver plan/premium
- Change in plan premium relative to Second Lowest Silver premium
- Change in income, household size
- Updates to FPL
- IRS guidelines; Maximum % of Income

Change in Benchmark Plan and Subsidies

- The next slide illustrates the change in the benchmark (second lowest cost silver plan) by county for individual over age 21, assuming no aging
- Key observations include:
 - The benchmark plan carrier is changing in five of the eight counties
 - Benchmark premium are decreasing for all counties
 - Benchmark premium decreases vary from -12.2% to -18.0% by county

Consumer Impact Analysis

Change in Benchmark Plan

		2018 Benchmark Plan		2019 Benchmark Plan		
County	2018 Enrollment in County	Issuer	Plan Name	Issuer	Plan Name	Benchmark Premium Change
Fairfield	31,445	CBI	Passage Silver Alternative PCP POS	Anthem	Silver PPO Pathway X Tiered	-13.0%
Hartford	21,935	CBI	Passage Silver Alternative PCP POS	CBI	Choice Silver Standard Coinsurance POS	-12.2%
Litchfield	7,093	CBI	Passage Silver Alternative PCP POS	Anthem	Silver PPO Pathway X Tiered	-18.0%
Middlesex	4,910	CBI	Passage Silver Alternative PCP POS	CBI	Choice Silver Standard Coinsurance POS	-12.2%
New Haven	21,061	CBI	Passage Silver Alternative PCP POS	CBI	Choice Silver Standard Coinsurance POS	-12.2%
New London	6,314	Anthem	Silver Core PPO Pathway X	CBI	Choice Silver Alternative POS	-15.7%
Tolland	3,474	Anthem	Silver Core PPO Pathway X	CBI	Choice Silver Alternative POS	-17.1%
Windham	2,411	Anthem	Silver Core PPO Pathway X	CBI	Choice Silver Alternative POS	-17.1%

Consumer Impact Analysis

Change in Benchmark Premium and Subsidies – Sample Household

- The next slide illustrates the change in the benchmark premium and premium subsidy amounts by county for a hypothetical household assuming auto-renewal
 - Household: Michael is a single, age 43 adult as of 2018 with income of 300% FPL
- Results for other household scenarios will vary
- Key observations for this sample household include
 - Benchmark premiums are decreasing by -10% on average
 - Average subsidies for this household are decreasing by -25% across all counties and range from -22% to -36% by county
 - Litchfield county has the largest decrease in subsidy

Consumer Impact Analysis

Change in Benchmark Premiums/Subsidies – Sample Household

Michael is a single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018)

County	Enrollment Distribution by County	Monthly Benchmark Premium (Before Tax Credit)			Monthly Tax Credit -		
		2018	2019	\$ Change	2018	2019	\$ Change
Fairfield	32%	\$633	\$569	-\$64	\$343	\$266	-\$77
Hartford	22%	\$514	\$468	-\$46	\$225	\$164	-\$60
Litchfield	7%	\$567	\$481	-\$86	\$278	\$179	-\$99
Middlesex	5%	\$559	\$509	-\$50	\$269	\$205	-\$65
New Haven	21%	\$579	\$527	-\$52	\$290	\$223	-\$67
New London	6%	\$574	\$501	-\$73	\$283	\$197	-\$87
Tolland	4%	\$574	\$493	-\$81	\$283	\$189	-\$95
Windham	2%	\$574	\$493	-\$81	\$283	\$189	-\$95
TOTAL	100%	\$579	\$519	-\$60	\$290	\$216	-\$74

Consumer Impact Analysis

After Subsidy Rate Impact – Sample Household

- The following slides show rate impact before and after subsidies for the lowest cost silver plans and lowest cost bronze plans in each county for a sample household
- The first panel of numbers shows the monthly rate change from 2018 to 2019 before subsidies
- The second panel of numbers shows the after-subsidy monthly rate change from 2018 to 2019
- The third panel shows the monthly rate change if the household moves to the 2019 lowest cost plan.
- Results will vary for other household scenarios

Consumer Impact Analysis

Lowest Cost Silver Impact– Sample Household (Auto vs. Active Renew)

Michael is a single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018) enrolled in the lowest cost silver plan for 2018.

Lowest Cost Silver Plan			Auto Renew Before Tax Credit			Auto Renew After Tax Credit			Active Renew After Tax Credit – Shop to 2019 Lowest Silver Option		
County	2018	2019	2018	2019	Change	2018	2019	Change	2018	2019	Change
Fairfield	Choice Silver Standard POS	Choice Silver Alternative POS	\$631	\$682	\$51	\$288	\$415	\$127	\$288	\$269	(\$19)
Hartford	Choice Silver Standard POS	Choice Silver Alternative POS	\$513	\$554	\$41	\$288	\$389	\$101	\$288	\$271	(\$17)
Litchfield	Choice Silver Standard POS	Choice Silver Alternative POS	\$566	\$611	\$45	\$288	\$432	\$144	\$288	\$301	\$13
Middlesex	Choice Silver Standard POS	Choice Silver Alternative POS	\$557	\$602	\$45	\$288	\$397	\$109	\$288	\$268	(\$20)
New Haven	Choice Silver Standard POS	Choice Silver Alternative POS	\$577	\$624	\$47	\$288	\$401	\$113	\$288	\$267	(\$21)
New London	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$572	\$560	-\$12	\$288	\$364	\$76	\$288	\$284	(\$4)
Tolland	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$572	\$560	-\$12	\$288	\$371	\$83	\$288	\$292	\$4
Windham	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$572	\$560	-\$12	\$288	\$371	\$83	\$288	\$292	\$4

Consumer Impact Analysis

Lowest Cost Bronze Impact – Sample Household (Auto vs. Active Renew)

Michael is a single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018), enrolled in the lowest cost bronze plan for 2018.

Lowest Cost Bronze Plan			Auto Renew Before Tax Credit			Auto Renew After Tax Credit			Active Renew After Tax Credit – Shop to 2019 Lowest Bronze Option		
County	2018	2019	2018	2019	Change	2018	2019	Change	2018	2019	Change
Fairfield	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$400	\$446	\$46	\$56	\$180	\$123	\$56	\$134	\$77
Hartford	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$325	\$363	\$38	\$100	\$198	\$98	\$100	\$161	\$61
Litchfield	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$345	\$392	\$47	\$67	\$213	\$146	\$67	\$180	\$113
Middlesex	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$353	\$394	\$41	\$83	\$189	\$106	\$83	\$148	\$65
New Haven	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$366	\$408	\$42	\$76	\$185	\$109	\$76	\$143	\$67
New London	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$345	\$392	\$47	\$62	\$195	\$133	\$62	\$177	\$115
Tolland	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$345	\$392	\$47	\$62	\$203	\$141	\$62	\$179	\$117
Windham	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$345	\$392	\$47	\$62	\$203	\$141	\$62	\$179	\$117

Consumer Impact Analysis

Simplified 2019 Renewal Example

- Ted is 29, single, lives in Fairfield and has an annual income in 2018 of roughly \$24,120, or 200% FPL
 - Ted's subsidy calculation is based on his income, the "maximum % of household income" and the 2nd lowest cost silver plan (benchmark)
 - Due to changes in the subsidy calculation metrics, the maximum monthly subsidy is decreasing in 2019 from \$393 to \$327.
- Ted enrolled in the lowest cost silver plan in 2018 so he could get cost sharing reductions
- The CBI plan Ted enrolled in is no longer the lowest cost silver plan. Ted's current plan had an increase in the base rate of \$34, the after subsidy increase is \$100
- Ted could choose to switch to the new lowest cost silver plan, which is also from CBI, and have a \$108 monthly premium after subsidies, which would be a \$19 lower premium than he paid in 2018

Consumer Impact Analysis

Simplified 2019 Renewal Example

	2018	2019	2019
	Enrolled in lowest cost Silver plan	Auto Renewal: Same plan, but no longer the lowest cost option	Active Renewal: Select the lowest cost Silver Plan Available
Rates Before Subsidy	\$520	\$554	\$435
Subsidy	\$393	\$327	
Rates After Subsidy	\$127	\$227	\$108
\$ Change		\$100	-\$19
% Change		79%	-15%

Reference to "lowest cost" reflects premium rate only.

Disclosures and Limitations

- **Responsible Actuary.** Julie Andrews is the actuary responsible for this communication. Julie is a member of the American Academy of Actuaries and a Fellow of the Society of Actuaries. She meets the Qualification Standards of the American Academy of Actuaries to issue this report.
- **Intended Users.** This information has been prepared for the use of AHCT to discuss the potential impact of 2019 Rate Changes. Wakely does not intend to benefit third parties and assumes no duty or liability to those third parties. Any third parties receiving this work should consult their own experts in interpreting the results. This report, when distributed, must be provided in its entirety and include caveats regarding the variability of results and Wakely's reliance on information provided by Connecticut carriers and AHCT.
- **Risks and Uncertainties.** The assumptions and resulting estimates and conclusions included in this report are inherently uncertain. Users of the results should be qualified to use it and understand the results and the inherent uncertainty. Actual results may vary, potentially materially, from our estimates. It is the responsibility of the organization receiving this output to review the assumptions carefully and notify Wakely of any potential concerns.
- **Conflict of Interest.** The responsible actuary is financially independent and free from conflict concerning all matters related to performing the actuarial services underlying this analysis. In addition, Wakely is organizationally and financially independent from AHCT and any Connecticut carrier.
- **Data and Reliance.** Wakely relied on publicly available sources in this assignment. We have reviewed the data for reasonableness but have not performed any independent audit or otherwise verified the accuracy of the data/information. If the underlying information is incomplete or inaccurate, our estimates may be impacted, potentially significantly. Any errors in the data will affect the accuracy of the analysis and the conclusions drawn in this report. When performing financial and actuarial analyses on the current data, assumptions must be made where there is incomplete data. Improvements in data will allow for more accurate analyses and consistent reporting.
- **Subsequent Events.** Filings received after the date indicated will result in variation in results.
- **Contents of Actuarial Report.** This document and the supporting exhibits constitute the entirety of the actuarial report and supersede any previous communications on the project. This report is provided to AHCT to discuss the potential options to stabilize the marketplaces. Any other use of this report may not be appropriate. Wakely does not intend third parties to rely on this report for any other purpose and assumes no duty or liability to parties other than AHCT who use or receive this work. This report should only be reviewed and considered in its entirety.
- **Deviations from ASOPS.** Wakely completed the analysis using sound actuarial practice. To the best of our knowledge, the report and methods used in the analysis are in compliance with the appropriate Actuarial Standards of Practice (ASOP) with no known deviations.

Customer Journey Renewal Scenarios

Options from 2018 to 2019

Customer Journey Renewal Scenario*

Michael is a single age 43 year old (44 in 2019) with income at 300% Federal Poverty Level (approximately \$36,180 in 2018) living in Fairfield enrolled in the lowest cost Silver plan for 2018.

Scenario	2018	2019: Auto Renewed	2019: Actively Changes Plan Options to Review Include:				
Plan Design	Choice Silver Standard POS	Choice Silver Standard POS	Silver PPO Standard Pathway X	Silver PPO Standard Coinsurance Pathway X	Choice Silver Coinsurance POS Standard	Silver PPO Pathway X Tiered	Choice Silver Alternative POS
Premium Before Tax Credit	\$630.83	\$681.53	\$662.53	\$624.78	\$576.18	\$568.86	\$535.54
Maximum Amount of Tax Credit	\$343.20	\$266.41	\$266.41	\$266.41	\$266.41	\$266.41	\$266.41
Premium After Tax Credit	\$287.63	\$415.12	\$396.12	\$358.37	\$309.77	\$302.45	\$269.13
vs 2018 Net Premium After Tax Credit		+\$127.49	+\$108.49	+\$70.74	+\$22.14	+\$14.82	(\$18.50)
vs 2019 Auto-Renewed Net Premium After Tax Credit		N/A	(\$19.00)	(\$56.75)	(\$105.35)	(\$112.67)	(\$145.99)

*Enrollee researches plan and determines, based on expected health needs, that the 2019 lowest cost plan shown above would provide the best value

*Scenario provided by Wakely Consulting, Inc.

Customer Journey Renewal Scenario

Plan Cost Sharing factored into decision to change plans...

Plan Feature (In-Network)	Choice Silver Standard POS	Choice Silver Alternative POS
Deductible	\$4300 Medical & \$250 Rx	\$4500 Medical-Rx Combined
Maximum Out-of-Pocket	\$7900	\$7900
Primary Care Provider	\$40	\$40 (\$0 at designated centers)
Specialist	\$50	\$50 after deductible
Inpatient Hospital	\$500 per day to a maximum of \$2,000 per admission after medical deductible	40% after deductible
Prescription Drug (Retail Pharmacy – 1 month supply)	Tier 1: \$5; Tier 2: \$35 after deductible; Tier 3: \$60 after deductible; Tier 4: 20% to a maximum of \$200 per prescription after prescription drug deductible	Tier 1: \$5; Tier 2: \$45 after deductible; Tier 3: 50% to a maximum of \$200 per prescription after deductible; Tier 4: 50% to a maximum of \$500 per prescription after deductible

Additional benefit cost sharing information is included in detailed plan documents that will be available within AHCT shopping portal

Customer Journey Renewal Scenario*

Michael is a single age 43 year old (44 in 2019) with income at 300% Federal Poverty Level (approximately \$36,180 in 2018) living in Fairfield enrolled in the lowest cost Bronze plan for 2018.

Scenario	2018	2019: Auto Renewed	2019: Actively Changes Plan Options to Review Include:				
Plan Design	Choice Bronze Standard POS HSA	Choice Bronze Standard POS HSA	Bronze PPO Standard Pathway X	Bronze PPO Standard Pathway X for HSA	Bronze HMO Pathway X Enhanced Tiered Plan	Choice Bronze Standard POS	Passage Bronze Alternative PCP POS
Premium Before Tax Credit	\$399.54	\$446.24	\$501.33	\$484.27	\$463.16	\$426.95	\$399.84
Maximum Amount of Tax Credit	\$343.20	\$266.41	\$266.41	\$266.41	\$266.41	\$266.41	\$266.41
Premium After Tax Credit	\$56.34	\$179.83	\$234.92	\$217.86	\$196.75	\$160.54	\$133.43
vs 2018 Net Premium After Tax Credit		+\$123.49	+\$178.58	+\$161.52	+\$140.41	+\$104.20	+\$77.09
vs 2019 Auto-Renewed Net Premium After Tax Credit		N/A	+\$55.09	+\$38.03	+\$16.92	(\$19.29)	(\$46.40)

*Enrollee researches plan and determines, based on expected health needs, that the 2019 lowest cost plan shown above would provide the best value

*Scenario provided by Wakely Consulting, Inc.

Customer Journey Renewal Scenario

Plan Cost Sharing factored into decision to change plans...

Plan Feature (In-Network)	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS
Deductible	\$5685 Medical-Rx Combined	\$6500 Medical-Rx Combined
Maximum Out-of-Pocket	\$6550	\$7900
Primary Care Provider	10% after deductible	\$0
Specialist	10% after deductible	\$50 after deductible
Inpatient Hospital	10% after deductible	50% after deductible
Prescription Drug (Retail Pharmacy – 1 month supply)	Tier 1: 10% after deductible; Tier 2: 15% after deductible; Tier 3: 25% after deductible; Tier 4: 30% to a maximum of \$500 per prescription after deductible	Tier 1: \$5; Tier 2: \$50 after deductible; Tier 3: 50% to a maximum of \$500 per prescription after deductible; Tier 4: 50% to a maximum of \$500 per prescription after deductible

Additional benefit cost sharing information is included in detailed plan documents that will be available within AHCT shopping portal

OE Autorenewal Plan

Consumer Call to Action

Addressing the Challenge

Over the Past 3 Weeks:

- In coordination with Open Enrollment Readiness efforts, ten (10) areas requiring mitigation have been identified (e.g. communications strategy, carrier coordination, etc.)
- Teams of subject matter experts (“TIGER Teams”) have been assigned to each area and charged with defining, recommending and implementing solutions.
- Planning and implementation of solutions will continue through and past Open Enrollment.

AHCT Activities Underway

Call To Action:

Our plans and pricing have changed, make sure you shop for the plan that is best for you, you **might see cost savings**. [Shop. Compare. Enroll.](#)

Change Shopping Habits

- Dedicated postcards & FAQs via mail, inbox, & website.
- Multi-Pronged “Shop. Compare. Enroll” Marketing & Communication Strategy (Email, text, media, social, etc.)
- Monitoring & Data Analytics.

Reduce Price Shock & Confusion

- Updated renewal projection notices include monthly payment (premium) impact.
- New scripting for customer service representatives.
- Carrier coordination on communications.

Promote Informed Purchasing

- Pre/Post OE coordination with brokers.
- Increased broker staffing in call centers.
- Promotion of Consumer Decision Support tool suite.

Increase Customer Assistance

- Dedicated content published to AHCT help web page.
- Expanded call service levels to support shopping.
- Targeted outbound calling campaign.

Why Shop & Compare?

And, why could customers pay more in 2019?

1. In 2018, people may have chosen a plan that was the lowest cost plan in a metal tier (e.g. Bronze, Silver, Gold). In 2019, this plan may no longer be the lowest cost plan in that tier and **as a result, your monthly payments could go up.**

OR

2. Changes in family, where they live, age or income.

Communications Strategy

**Pre-OE6 &
Pre-Notice
efforts**

**Notice of
Renewal Sent**
10/24 – 10/27

**Open Enrollment
Begins**
11/1

**Automatic Renewals
Completed**
11/19 – 11/23

**Open Enrollment
Ends**
12/15

10/1



11/1

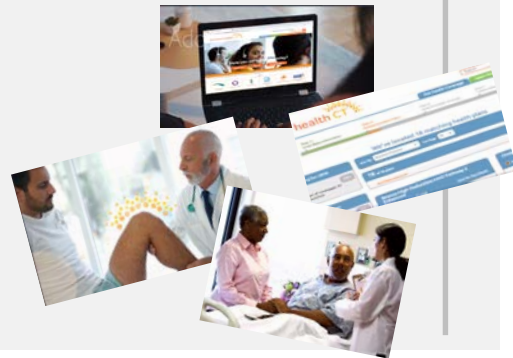


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Direct Mail | Text | TV (PSA & paid) | Email | Online | Social Media |
Community Chats & Conference | Public Relations

Direct Mail | Text | TV (PSA & paid) | Email | Online | Social Media | Community | Public
Relations | Radio | Print | Search | Billboards | Movie Theaters | Transit | Call Center FAQ's |
Enrollment Center & Fairs



Items for Future Discussion

Adjournment

Appendix

Access Health CT

Rate Review and Rate Analysis Report

October 2018

PRESENTED BY
Julie Andrews, FSA, MAAA

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- Consumer Impact Analysis: Summarize rate changes before and after federal subsidies by rating area and plan type
- Rate Analysis: Perform a rate analysis to assess the variance in rates by rating area and metal level

Wakely relied on rate filings and templates, as well as enrollment data, provided by AHCT as of September 2018

Rounding: Results are presented to the nearest dollar, calculations are performed at the nearest \$0.01. Similarly, percentage summaries are rounded.



Plan Offerings and Enrollment

Plan Offerings and Enrollment

Summary of 2019 Plan Offerings - Individual

- The same two issuers are participating on the exchange in 2019, with 17 proposed plans (down from 20 in 2018).
- All 2018 plans are crosswalked to a 2019 plan
- There continues to be no Platinum plans offered.
- Both issuers offer plans in all other metal tiers, including catastrophic.
- No Multi-State Plans are offered in 2018.
- All plans are available statewide.

Plan Offerings and Enrollment

Summary of 2019 Plan Offerings – Small Group

- There are two issuers participating with 14 plans
- All plans are available statewide
- For 2018, standardized plan designs were eliminated to encourage variability on the exchange.

Plan Offerings and Enrollment

Comparison of Plan Offerings by Year

	Individual Market				SHOP			
	2018	Disc.*	New	2019	2018	Disc.	New	2019
Catastr.	2	0	0	2	N/A	N/A	N/A	N/A
Bronze	8	3	2	6	5	0	0	5
Silver	7	4	2	6	5	0	0	5
Gold	3	1	1	3	3	0	0	3
Platinum	0	0	0	0	1	0	0	1
Total	20	8	5	17	14	0	0	14

* Discontinued plans are crosswalked to existing or new plans in 2019

Plan Offerings and Enrollment

Enrollment Distribution by Carrier and Metal Level

- The following summarizes the distribution of enrollment by issuer and metal level as provided to Wakely by AHCT
 - ConnectiCare has the largest market share
 - The Silver metal level attracts the most enrollees, albeit at a lower rate than the national average of 63%*

Issuer	Catastrophic	Bronze	Silver	Gold	Total
Anthem	0.4%	10.3%	12.9%	2.1%	25.7%
ConnectiCare	0.8%	25.6%	42.1%	5.7%	74.3%
Total	1.2%	36.0%	54.9%	7.8%	100.0%

* Source: <https://www.cms.gov/newsroom/fact-sheets/health-insurance-exchanges-2018-open-enrollment-period-final-report>

Plan Offerings and Enrollment

Enrollment Distribution by Metal Level

Metal Level	Distribution by Metal			% of Enrollees in Lowest Cost Plan		
	2016	2017	2018	2016	2017	2018
Platinum	1%	0%	0%	100%	N/A	N/A
Gold	12%	10%	8%	10%	18%	66%
Silver	63%	63%	55%	65%	63%	75%
Bronze	22%	26%	36%	41%	51%	39%
Catastrophic	1%	2%	1%	53%	70%	75%

- There was a shift in 2018 of enrollees to Bronze plans, although Silver plans continued to have the majority of enrollment
- The percent of enrollees in the lowest cost Silver and Gold plans increased



2019 Rate Changes

2019 Rate Changes

Background

- Rate changes in this section reflect premium changes from 2018 to 2019 based on carrier plan mappings provided to Wakely by AHCT as of September 4, 2018
- Weighted averages are based on enrollment by plan and county provided to Wakely by AHCT (individual market only)
- Rate changes presented in this section are PRIOR to subsidies

2019 Rate Changes

Individual Market Observations

- The weighted average rate increase for AHCT enrollees (before premium subsidies) is 1.4%
- Rate changes across all plan and area combinations range from -19.0% to 16.9%
- By metal level, rates are changing for all Bronze plans, with an average increase of 3.5%
- By county, average rates are decreasing in New London, Tolland, and Windham, and increasing slightly on average in the other counties
- By carrier, premium weighted rate changes are moderate for the two carriers, with Anthem averaging -2.6% and CBI averaging 2.9% for continuing and crosswalked enrollees
- For any given plan, rate changes are consistent across the counties

2019 Rate Changes

Summary of Individual Rate Changes – by Metal Tier

Metal	Metric	Issuer		
		Anthem	ConnectiCare	Total
Gold	Low	-9.0%	6.9%	-9.0%
	High	-3.1%	6.9%	6.9%
	Wtd Avg*	-5.1%	6.9%	3.2%
Silver	Low	-19.0%	-18.0%	-19.0%
	High	-4.9%	4.9%	4.9%
	Wtd Avg*	-7.1%	2.6%	0.3%
Bronze	Low	1.3%	-7.6%	-7.6%
	High	10.2%	8.5%	10.2%
	Wtd Avg*	6.1%	2.3%	3.5%
Catastrophic	Low	16.9%	-16.1%	-16.1%
	High	16.9%	-16.1%	16.9%
	Wtd Avg*	16.9%	-16.1%	-5.7%
Total	Low	-19.0%	-18.0%	-19.0%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-2.6%	2.9%	1.4%

*Wtd Avg = Weighted Average based on 2018 enrollment as of September 2018

2019 Rate Changes

Summary of Individual Rate Changes – by County

County	Metric	Issuer		
		Anthem	ConnectiCare	Total
Fairfield	Low	-18.9%	-18.0%	-18.9%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-1.9%	2.9%	2.0%
Hartford	Low	-19.0%	-18.0%	-19.0%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-1.9%	2.8%	2.2%
Litchfield	Low	-18.9%	-18.0%	-18.9%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-2.9%	3.1%	0.6%
Middlesex	Low	-19.0%	-18.0%	-19.0%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-2.4%	2.5%	1.8%
NewHaven	Low	-19.0%	-18.0%	-19.0%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-2.1%	3.0%	1.8%
NewLondon	Low	-18.9%	-18.0%	-18.9%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-3.5%	2.3%	-2.2%
Tolland	Low	-18.9%	-18.0%	-18.9%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-3.6%	2.4%	-1.0%
Windham	Low	-18.9%	-18.0%	-18.9%
	High	16.9%	8.5%	16.9%
	Wtd Avg*	-3.8%	1.7%	-2.3%

*Wtd Avg = Weighted Average
based on 2018 enrollment as
of September 2018

2019 Rate Changes

Individual Market Rate Changes by Plan with Mapping

Metal	Carrier	2018 Plan Name	2019 Plan Name	Rate Change
Gold	CBI	Choice Gold Standard POS	Choice Gold Standard POS	6.9%
Gold	Anthem	Gold HMO Pathway X Enhanced	Gold HMO Pathway X Enhanced Tiered	-9.0%
Gold	Anthem	Gold PPO Standard Pathway X	Gold PPO Standard Pathway X	-3.1%
Silver	CBI	Choice Silver Alternative POS	Choice Silver Alternative POS	-18.0%
Silver	CBI	Passage Silver Alternative PCP POS*		-17.8%
Silver	CBI	Choice Silver Standard POS	Choice Silver Standard POS	4.9%
Silver	Anthem	Silver Core PPO Pathway X*	Silver PPO Pathway X Tiered**	-18.6%
Silver	Anthem	Silver High Deductible HMO Pathway X Enhanced*		-18.7%
Silver	Anthem	Silver Low Deductible HMO Pathway X Enhanced*		-19.0%
Silver	Anthem	Silver PPO Standard Pathway X	Silver PPO Standard Pathway X	-4.9%

Anthem and CBI have Silver plans in 2019 that are crosswalked from multiple plans in 2018. Rate changes are similar for these plans.

*2018 Terminated Plan

**2019 New Plan

2019 Rate Changes (Cont.)

Individual Market Rate Changes by Plan with Mapping

Metal	Carrier	2018 Plan Name	2019 Plan Name	Rate Change
Bronze	Anthem	Bronze High Deductible HMO Pathway X Enhanced*	Bronze HMO Pathway X Enhanced Tiered**	10.2%
Bronze	Anthem	Bronze HMO Pathway X Enhanced*		1.3%
Bronze	Anthem	Bronze HMO Pathway X Enhanced for HSA*		5.3%
Bronze	Anthem	Bronze PPO Standard Pathway X	Bronze PPO Standard Pathway X	7.0%
Bronze	Anthem	Bronze PPO Standard Pathway X for HSA	Bronze PPO Standard Pathway X for HSA	5.4%
Bronze	CBI	Choice Bronze Standard POS	Choice Bronze Standard POS	-7.6%
Bronze	CBI	Choice Bronze Standard POS HSA	Choice Bronze Standard POS HSA	8.5%
Bronze	CBI	Passage Bronze Alternative PCP POS	Passage Bronze Alternative PCP POS	-5.2%
Catastrophic	Anthem	Catastrophic HMO Pathway X Enhanced	Catastrophic HMO Pathway X Enhanced	16.9%
Catastrophic	CBI	Choice Catastrophic POS	Choice Catastrophic POS	-16.1%

Anthem has a Bronze plan in 2019 that is crosswalked from multiple plans in 2018. Rate changes range from 1.3% to 10.2% for these plans.

*2018 Terminated Plan

**2019 New Plan

2019 Rate Changes

Observations - SHOP

- No plans are being added/terminated in 2019
- Rate changes were held low for 2019
 - Average Rate Changes are less than 3%
 - Rate changes by plan and area range from -9% to 11%

2019 Rate Changes

Summary of SHOP Rate Changes

Metal Level	Carrier	HIOS ID	2018 Plan Name	2019 Plan Name	Low	High	Fairfield	Hartford	Litchfield
Platinum	Anthem	86545CT1260011	Platinum Pathway X PPO	Platinum Pathway X PPO	-2%	-2%	-2%	-2%	-2%
Gold	Anthem	86545CT1260012	Gold Pathway X PPO	Gold Pathway X PPO	-2%	-2%	-2%	-2%	-2%
Gold	Anthem	86545CT1270001	Gold Pathway X HMO	Gold Pathway X HMO	-2%	-2%	-2%	-2%	-2%
Gold	CBI	76962CT0020001	Passage Gold POS PCP Choice Silver POS	Passage Gold POS PCP	-1%	8%	1%	4%	4%
Silver	Anthem	86545CT1260013	Silver Pathway X PPO	Silver Pathway X PPO	-1%	-1%	-1%	-1%	-1%
Silver	Anthem	86545CT1260014	Silver Pathway X PPO w/ HSA	Silver Pathway X PPO w/ HSA	-2%	-2%	-2%	-2%	-2%
Silver	Anthem	86545CT1270006	Silver Pathway X HMO w/HSA	Silver Pathway X HMO w/HSA	-1%	-1%	-1%	-1%	-1%
Silver	CBI	76962CT0020002	Choice Silver POS	Choice Silver POS	-5%	4%	-3%	0%	0%
Silver	CBI	76962CT0020003	Choice Silver POS HSA	Choice Silver POS HSA	-1%	8%	1%	4%	4%
Bronze	Anthem	86545CT1260015	Bronze Pathway X PPO w/HSA	Bronze Pathway X PPO w/HSA	0%	0%	0%	0%	0%
Bronze	Anthem	86545CT1260016	Bronze Pathway X PPO	Bronze Pathway X PPO	1%	1%	1%	1%	1%
Bronze	Anthem	86545CT1270002	Bronze Pathway X HMO w/HSA	Bronze Pathway X HMO w/HSA	4%	4%	4%	4%	4%
Bronze	CBI	76962CT0020004	Choice Bronze POS HSA	Choice Bronze POS HSA	2%	11%	4%	7%	7%
Bronze	CBI	76962CT0020005	Choice Bronze POS	Choice Bronze POS	-9%	-1%	-7%	-4%	-4%

2019 Rate Changes (Cont.)

Summary of SHOP Rate Changes

Metal Level	Carrier	HIOS ID	2018 Plan Name	2019 Plan Name	Middlesex	New Haven	New London	Tolland	Windham
Platinum	Anthem	86545CT1260011	Platinum Pathway X PPO	Platinum Pathway X PPO	-2%	-2%	-2%	-2%	-2%
Gold	Anthem	86545CT1260012	Gold Pathway X PPO	Gold Pathway X PPO	-2%	-2%	-2%	-2%	-2%
Gold	Anthem	86545CT1270001	Gold Pathway X HMO	Gold Pathway X HMO	-2%	-2%	-2%	-2%	-2%
Gold	CBI	76962CT0020001	Passage Gold POS PCP Choice Silver POS	Passage Gold POS PCP	4%	-1%	8%	8%	8%
Silver	Anthem	86545CT1260013	Silver Pathway X PPO	Silver Pathway X PPO	-1%	-1%	-1%	-1%	-1%
Silver	Anthem	86545CT1260014	Silver Pathway X PPO w/ HSA	Silver Pathway X PPO w/ HSA	-2%	-2%	-2%	-2%	-2%
Silver	Anthem	86545CT1270006	Silver Pathway X HMO w/HSA	Silver Pathway X HMO w/HSA	-1%	-1%	-1%	-1%	-1%
Silver	CBI	76962CT0020002	Choice Silver POS	Choice Silver POS	0%	-5%	4%	4%	4%
Silver	CBI	76962CT0020003	Choice Silver POS HSA	Choice Silver POS HSA	4%	-1%	8%	8%	8%
Bronze	Anthem	86545CT1260015	Bronze Pathway X PPO w/HSA	Bronze Pathway X PPO w/HSA	0%	0%	0%	0%	0%
Bronze	Anthem	86545CT1260016	Bronze Pathway X PPO	Bronze Pathway X PPO	1%	1%	1%	1%	1%
Bronze	Anthem	86545CT1270002	Bronze Pathway X HMO w/HSA	Bronze Pathway X HMO w/HSA	4%	4%	4%	4%	4%
Bronze	CBI	76962CT0020004	Choice Bronze POS HSA	Choice Bronze POS HSA	7%	2%	11%	11%	11%
Bronze	CBI	76962CT0020005	Choice Bronze POS	Choice Bronze POS	-4%	-9%	-1%	-1%	-1%

*Change in pricing include rate changes as well as the impact of benefit changes. First quarter rate comparison is reflected.



Rate Analysis

Rate Analysis – Individual Market

Changes for 2019

- The ranges in premium vary by metal level and rating area
 - Catastrophic and Bronze plans have the narrowest premium range
 - The most variation is in the Gold level plans
- Rate increases at the Silver level for the defunding of CSRs continues to narrow the differential with Golds in some regions.
- No changes were made to the geographic rating factors in 2019, relationships by county/rating area are the same as 2018

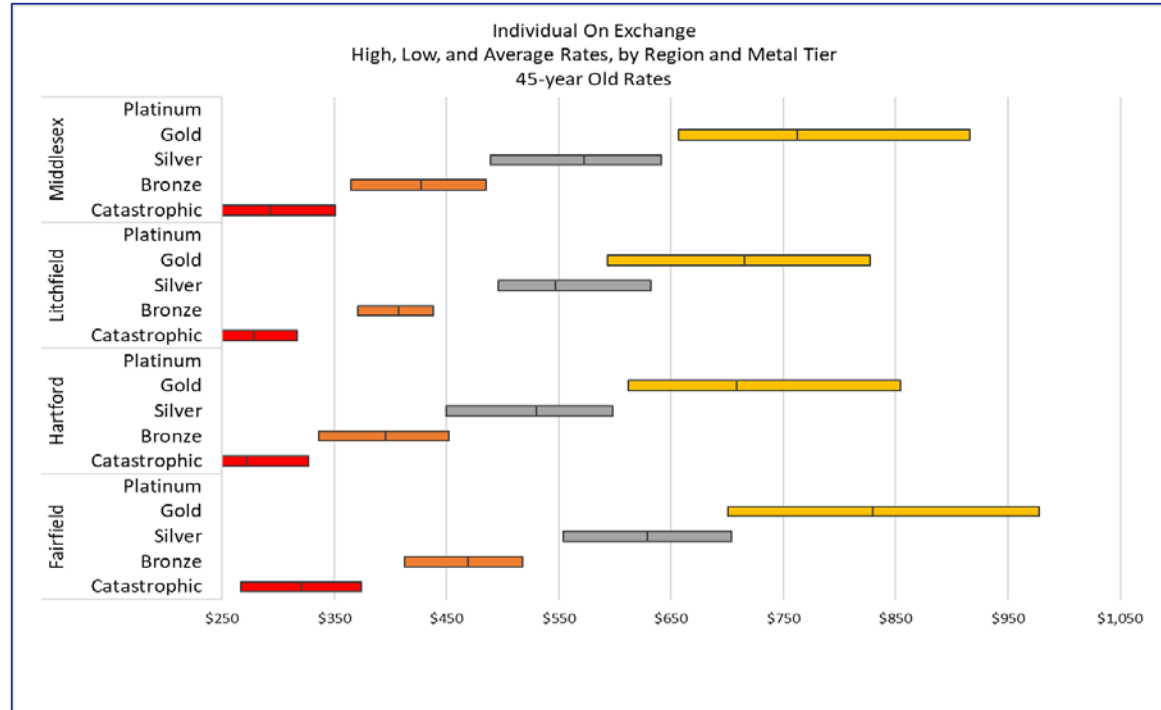
Rate Analysis – Individual Market

On & Off Exchange Approved Plan Filings

Individual	Rating Areas 1-8		
	On & Off	On	Off
Catastrophic	3	2	1
Bronze	11	6	5
Silver	12	6	6
Gold	5	3	2
Platinum	0	0	0
Total	31	17	14

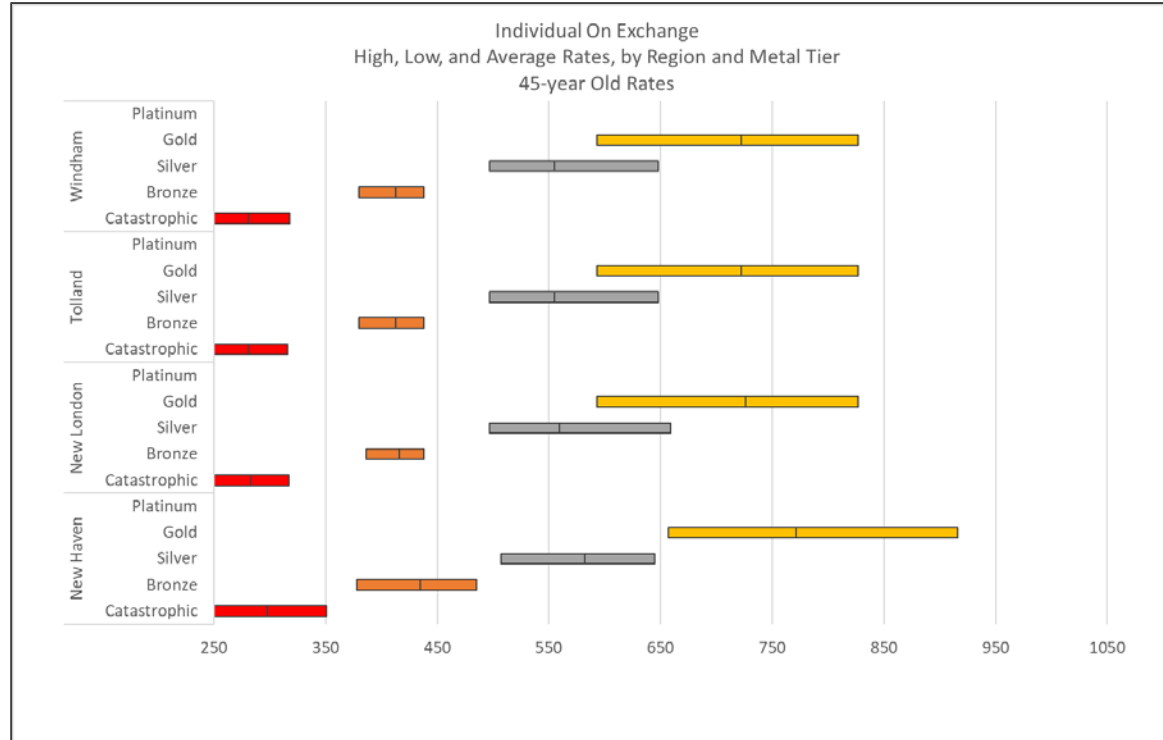
Rate Analysis – Individual Market

On Exchange Rate Comparison



Rate Analysis – Individual Market

On Exchange Rate Comparison (contd.)



Rate Analysis – Individual Market

On & Off Exchange Rate Comparison (contd.)

Rating Area	Metal Level	Off Exchange*				On Exchange			
		Plan Count	Rate range	High/Low -1	Average	Plan Count	Rate range	High/Low -1	Average
Fairfield	Catastrophic	1	\$374 - \$374	0%	\$374.40	2	\$267 - \$374	40%	\$320.87
	Bronze	5	\$520 - \$633	22%	\$574.22	6	\$413 - \$518	25%	\$468.89
	Silver	6	\$649 - \$718	11%	\$690.02	6	\$554 - \$704	27%	\$628.70
	Gold	2	\$815 - \$835	2%	\$825.37	3	\$701 - \$978	40%	\$829.92
	Platinum	0	N/A	N/A	N/A	0	N/A	N/A	N/A
Hartford	Catastrophic	1	\$327 - \$327	0%	\$326.75	2	\$217 - \$327	51%	\$271.99
	Bronze	5	\$454 - \$532	17%	\$489.21	6	\$336 - \$452	35%	\$396.02
	Silver	6	\$566 - \$603	7%	\$586.81	6	\$450 - \$598	33%	\$530.10
	Gold	2	\$702 - \$712	1%	\$706.65	3	\$612 - \$854	40%	\$708.05
	Platinum	0	N/A	N/A	N/A	0	N/A	N/A	N/A
Litchfield	Catastrophic	1	\$317 - \$317	0%	\$316.54	2	\$240 - \$317	32%	\$278.12
	Bronze	5	\$440 - \$534	21%	\$484.51	6	\$371 - \$438	18%	\$407.66
	Silver	6	\$548 - \$605	10%	\$582.14	6	\$496 - \$632	27%	\$547.37
	Gold	2	\$689 - \$704	2%	\$696.70	3	\$593 - \$827	39%	\$715.50
	Platinum	0	N/A	N/A	N/A	0	N/A	N/A	N/A
Middlesex	Catastrophic	1	\$317 - \$317	0%	\$316.54	2	\$236 - \$351	49%	\$293.34
	Bronze	5	\$440 - \$534	21%	\$484.51	6	\$365 - \$485	33%	\$427.40
	Silver	6	\$548 - \$632	15%	\$582.14	6	\$489 - \$641	31%	\$572.27
	Gold	2	\$704 - \$727	3%	\$696.70	3	\$657 - \$916	39%	\$762.75
	Platinum	0	N/A	N/A	N/A	0	N/A	N/A	N/A

*Non-tobacco rate comparison

Rate Analysis – Individual Market

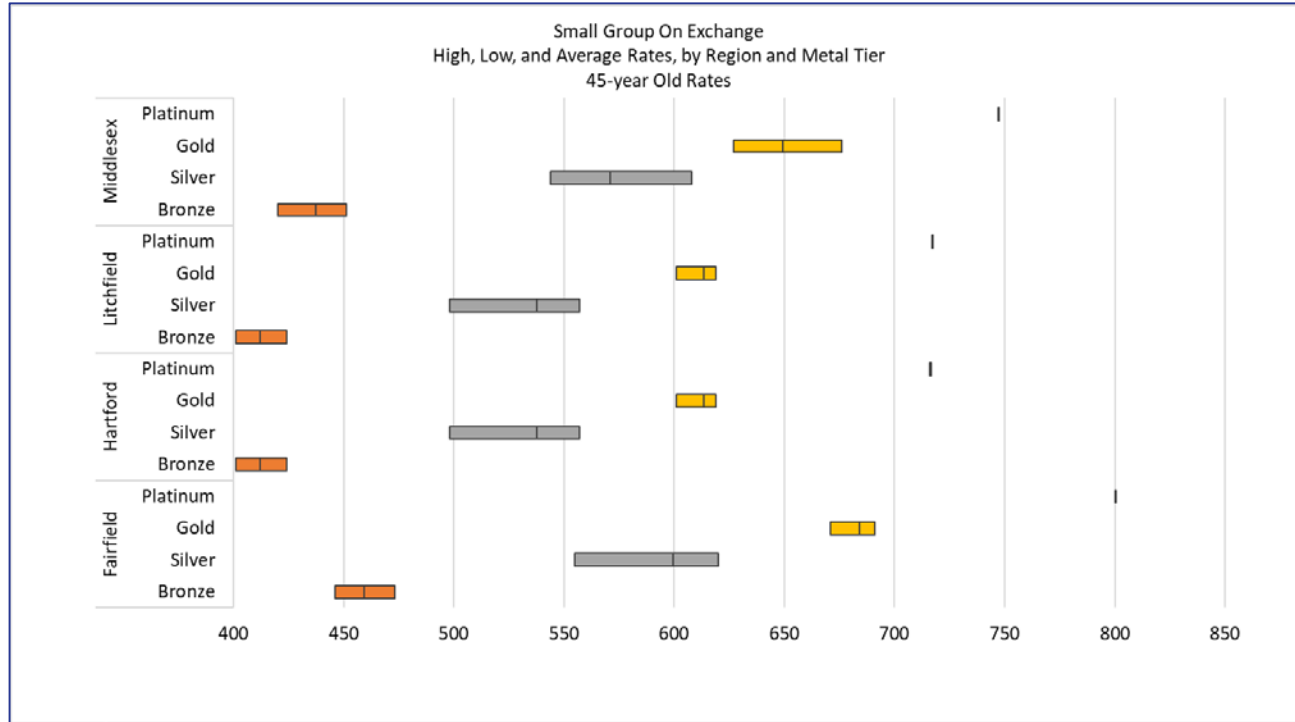
On & Off Exchange Rate Comparison (contd.)

Rating Area	Metal Level	Off Exchange*				On Exchange			
		Plan Count	Rate range	High/Low -1	Average	Plan Count	Rate range	High/Low -1	Average
New Haven	Catastrophic	1	\$317 - \$317	0%	\$316.54	2	\$245 - \$351	43%	\$297.62
	Bronze	5	\$440 - \$534	21%	\$484.51	6	\$378 - \$485	28%	\$434.43
	Silver	6	\$548 - \$632	15%	\$582.14	6	\$507 - \$645	27%	\$582.17
	Gold	2	\$704 - \$727	3%	\$696.70	3	\$657 - \$916	39%	\$771.41
	Platinum	0	N/A	N/A	N/A	0	N/A	N/A	N/A
New London	Catastrophic	1	\$317 - \$317	0%	\$316.54	2	\$250 - \$317	27%	\$283.24
	Bronze	5	\$440 - \$534	21%	\$484.51	6	\$386 - \$438	13%	\$416.05
	Silver	6	\$546 - \$605	11%	\$582.14	6	\$497 - \$659	33%	\$559.18
	Gold	2	\$689 - \$727	6%	\$696.70	3	\$593 - \$827	39%	\$725.82
	Platinum	0	N/A	N/A	N/A	0	N/A	N/A	N/A
Tolland	Catastrophic	1	\$317 - \$317	0%	\$316.54	2	\$246 - \$317	29%	\$281.29
	Bronze	5	\$440 - \$534	21%	\$484.51	6	\$380 - \$438	15%	\$412.85
	Silver	6	\$548 - \$605	10%	\$582.14	6	\$497 - \$648	30%	\$554.68
	Gold	2	\$689 - \$727	6%	\$696.70	3	\$593 - \$827	39%	\$721.89
	Platinum	0	N/A	N/A	N/A	0	N/A	N/A	N/A
Windham	Catastrophic	1	\$351 - \$351	0%	\$350.57	2	\$246 - \$317	29%	\$281.29
	Bronze	5	\$487 - \$577	18%	\$528.67	6	\$380 - \$438	15%	\$412.85
	Silver	6	\$607 - \$653	8%	\$634.48	6	\$497 - \$648	30%	\$554.68
	Gold	2	\$716 - \$762	6%	\$762.53	3	\$593 - \$827	39%	\$721.89
	Platinum	0	N/A	N/A	N/A	0	N/A	N/A	N/A

*Non-tobacco rate comparison

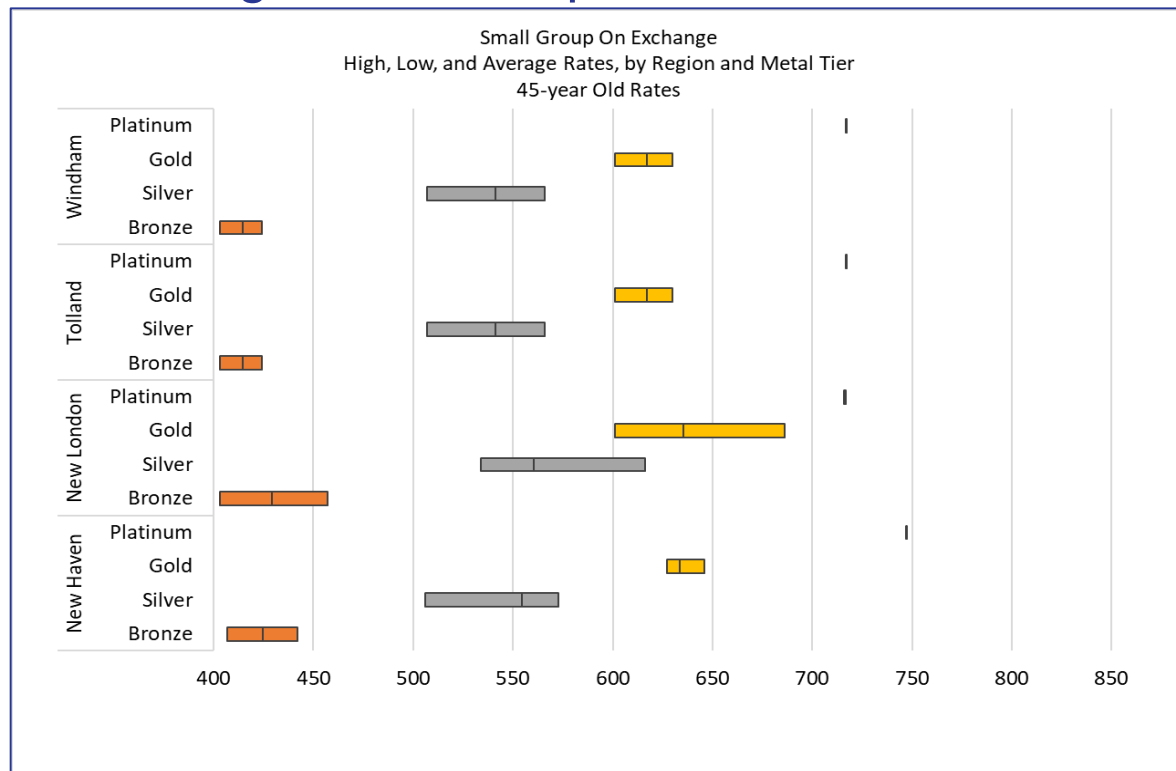
Rate Analysis – Small Group

On Exchange Rate Comparison



Rate Analysis – Small Group

On Exchange Rate Comparison



Rate Analysis – Small Group

On Exchange Rate Comparison

Rating Area	Metal Level	On Exchange		
		Rate range	High/Low -1	Average
Fairfield	Bronze	\$446 - \$473	6%	\$459.21
	Silver	\$555 - \$620	12%	\$599.61
	Gold	\$671 - \$691	3%	\$683.99
	Platinum	\$800 - \$800	0%	\$799.79
Hartford	Bronze	\$401 - \$424	6%	\$411.81
	Silver	\$498 - \$557	12%	\$537.73
	Gold	\$601 - \$619	3%	\$613.34
	Platinum	\$717 - \$717	0%	\$716.79
Litchfield	Bronze	\$401 - \$424	6%	\$411.81
	Silver	\$498 - \$557	12%	\$537.73
	Gold	\$601 - \$619	3%	\$613.34
	Platinum	\$717 - \$717	0%	\$716.79
Middlesex	Bronze	\$420 - \$451	7%	\$437.21
	Silver	\$544 - \$608	12%	\$570.81
	Gold	\$627 - \$676	8%	\$649.38
	Platinum	\$747 - \$747	0%	\$746.97

Rate Analysis – Small Group

On Exchange Rate Comparison (contd.)

Rating Area	Metal Level	On Exchange		
		Rate range	High/Low -1	Average
New Haven	Bronze	\$407 - \$442	9%	\$424.67
	Silver	\$506 - \$573	13%	\$554.56
	Gold	\$627 - \$646	3%	\$633.48
	Platinum	\$747 - \$747	0%	\$746.97
New London	Bronze	\$403 - \$457	13%	\$429.32
	Silver	\$534 - \$616	15%	\$560.42
	Gold	\$601 - \$686	14%	\$635.53
	Platinum	\$717 - \$717	0%	\$716.79
Tolland	Bronze	\$403 - \$424	5%	\$414.67
	Silver	\$507 - \$566	12%	\$541.43
	Gold	\$601 - \$630	5%	\$616.96
	Platinum	\$717 - \$717	0%	\$716.79
Windham	Bronze	\$403 - \$424	5%	\$414.67
	Silver	\$507 - \$566	12%	\$541.43
	Gold	\$601 - \$630	5%	\$616.96
	Platinum	\$717 - \$717	0%	\$716.79



Consumer Impact Analysis

Consumer Impact Analysis

Background

- This section outlines the premium changes to consumers in the individual market after reflecting federal premium subsidies
- Impacts are calculated based on carrier plan mappings provided to Wakely by AHCT
- Weighted averages are based on enrollment by plan and county provided to Wakely by AHCT

Consumer Impact Analysis

Background

- Premium impact for individuals and households vary based on:
 - Member age(s)
 - Geographic region
 - Income
 - Plan selection
 - Household size

Subsidy Calculation

- Subsidy eligible households receive a premium subsidy that is equal to difference between
 - The premium for Essential Health Benefits for the second lowest cost silver (benchmark) plan available for the covered enrollees
 - A portion of their household income as defined on the next slide

Consumer Impact Analysis

Subsidy Calculation

Income FPL * %	Income Range in Dollars ** for a single individual in 48 states + DC		Premium Cap Max % of Income for 2nd Lowest Silver	
	2018 benefit year	2019 benefit year	2018	2019
Under 133%	Less than \$16,040	Less than \$16,146	2.01%	2.08%
133% - 150%	\$16,040 - \$18,090	\$16,146 - \$18,210	3.02% - 4.03%	3.11% - 4.15%
150% - 200%	\$18,090 - \$24,120	\$18,210 - \$24,280	4.03% - 6.34%	4.15% - 6.54%
200% - 250%	\$24,120 - \$30,150	\$24,280 - \$30,350	6.34% - 8.10%	6.54% - 8.36%
250% - 300%	\$30,150 - \$36,180	\$30,350 - \$36,420	8.10% - 9.56%	8.36% - 9.86%
300% - 400%	\$36,180 - \$48,240	\$36,420 - \$48,560	9.56%	9.86%
Over 400%	More than \$48,240	More than \$48,560	No Cap	No Cap

*Federal Poverty Level (FPL)

**For purposes of the premium tax credit, eligibility for a certain year is based on the most recently published set of federal poverty guidelines on the first day of the annual open enrollment period.

Consumer Premiums

- Benchmark plan: Subsidy eligible households pay up to the defined % of income for the Essential Health Benefits (EHB) portion of benchmark premium
- Non-Benchmark plan: Consumers pay the amount above, plus/minus the difference between their selected plan and the benchmark
- Advanced payment (APTC): federal government pays APTC directly to carrier, reducing consumer premium

Drivers of After Subsidy Rate Changes

- Change in Second Lowest Silver plan/premium
- Change in plan premium relative to Second Lowest Silver premium
- Change in income, household size
- Updates to FPL
- IRS guidelines; Maximum % of Income

Change in Benchmark Plan and Subsidies

- The next slide illustrates the change in the benchmark (second lowest cost silver plan) by county for individual over age 21, assuming no aging
- Key observations include:
 - The benchmark plan carrier is changing in five of the eight counties
 - Benchmark premium are decreasing for all counties
 - Benchmark premium decreases vary from -12.2% to -18.0% by county

Consumer Impact Analysis

Change in Benchmark Plan

County	2018 Enrollment in County	Benchmark Premium Change	2018 Benchmark Plan		2019 Benchmark Plan	
			Issuer	Plan Name	Issuer	Plan Name
Fairfield	31,445	-13.0%	CBI	Passage Silver Alternative PCP POS	Anthem	Silver PPO Pathway X Tiered
Hartford	21,935	-12.2%	CBI	Passage Silver Alternative PCP POS	CBI	Choice Silver Standard Coinsurance POS
Litchfield	7,093	-18.0%	CBI	Passage Silver Alternative PCP POS	Anthem	Silver PPO Pathway X Tiered
Middlesex	4,910	-12.2%	CBI	Passage Silver Alternative PCP POS	CBI	Choice Silver Standard Coinsurance POS
New Haven	21,061	-12.2%	CBI	Passage Silver Alternative PCP POS	CBI	Choice Silver Standard Coinsurance POS
New London	6,314	-15.7%	Anthem	Silver Core PPO Pathway X	CBI	Choice Silver Alternative POS
Tolland	3,474	-17.1%	Anthem	Silver Core PPO Pathway X	CBI	Choice Silver Alternative POS
Windham	2,411	-17.1%	Anthem	Silver Core PPO Pathway X	CBI	Choice Silver Alternative POS

Consumer Impact Analysis

Change in Benchmark Premium and Subsidies – Sample Households

- The next slides illustrate the change in the benchmark premium and premium subsidy amounts by county for three hypothetical households assuming auto-renewal
 - Household 1: single, age 29 adult with income of 200% FPL
 - Household 2: family of four, two adults age 39, two children age 6 and 9 with income of 350% FPL
 - Household 3: single, age 43 adult with income of 300% FPL
- Results for other household scenarios will vary
- Key observations for sample household 1 include
 - Benchmark premiums are decreasing by -12% on average
 - Average subsidies for this household are decreasing by -18% across all counties and range from -16% to -25% by county
 - Litchfield county has the largest decrease in subsidy

Consumer Impact Analysis

Change in Benchmark Premiums/Subsidies – Sample Household 1

For single age 29 year old (30 in 2019) with income of 200% FPL (approximately \$24,120 in 2018).

County	Enrollment Distribution by County	Monthly Benchmark Premium (Before Tax Credit)				Monthly Premium Subsidy-EHB Only			
		2018	2019	\$ Change	% Change	2018	2019	\$ Change	% Change
Fairfield	32%	\$522	\$462	-\$59	-11%	\$393	\$327	-\$66	-17%
Hartford	22%	\$424	\$380	-\$43	-10%	\$296	\$244	-\$51	-17%
Litchfield	7%	\$468	\$391	-\$77	-16%	\$339	\$256	-\$83	-25%
Middlesex	5%	\$461	\$413	-\$47	-10%	\$332	\$277	-\$55	-17%
New Haven	21%	\$477	\$428	-\$49	-10%	\$349	\$292	-\$57	-16%
New London	6%	\$473	\$407	-\$67	-14%	\$344	\$271	-\$73	-21%
Tolland	4%	\$473	\$400	-\$73	-15%	\$344	\$264	-\$80	-23%
Windham	2%	\$473	\$400	-\$73	-15%	\$344	\$264	-\$80	-23%
TOTAL	100%	\$478	\$422	-\$56	-12%	\$349	\$286	-\$63	-18%

Consumer Impact Analysis

Change in Benchmark Premiums/Subsidies – Sample Household 2

For family of four with income of 350% FPL, adults age 39 (40 in 2019) and two children ages 6 and 9

County	Enrollment Distribution by County	Monthly Benchmark Premium (Before Tax Credit)				Monthly Premium Subsidy-EHB Only			
		2018	2019	\$ Change	% Change	2018	2019	\$ Change	% Change
Fairfield	32%	\$1,890	\$1,664	-\$226	-12%	\$1,200	\$932	-\$268	-22%
Hartford	22%	\$1,536	\$1,369	-\$166	-11%	\$847	\$634	-\$213	-25%
Litchfield	7%	\$1,694	\$1,407	-\$288	-17%	\$1,006	\$677	-\$329	-33%
Middlesex	5%	\$1,669	\$1,488	-\$181	-11%	\$980	\$752	-\$228	-23%
New Haven	21%	\$1,730	\$1,542	-\$187	-11%	\$1,041	\$806	-\$235	-23%
New London	6%	\$1,715	\$1,464	-\$250	-15%	\$1,022	\$728	-\$293	-29%
Tolland	4%	\$1,715	\$1,442	-\$273	-16%	\$1,022	\$706	-\$316	-31%
Windham	2%	\$1,715	\$1,442	-\$273	-16%	\$1,022	\$706	-\$316	-31%
TOTAL	100%	\$1,730	\$1,519	-\$211	-12%	\$1,041	\$785	-\$256	-25%

Consumer Impact Analysis

Change in Benchmark Premiums/Subsidies – Sample Household 3

For single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018)

County	Enrollment Distribution by County	Monthly Benchmark Premium (Before Tax Credit)				Monthly Premium Subsidy-EHB Only			
		2018	2019	\$ Change	% Change	2018	2019	\$ Change	% Change
Fairfield	32%	\$633	\$569	-\$64	-10%	\$343	\$266	-\$77	-22%
Hartford	22%	\$514	\$468	-\$46	-9%	\$225	\$164	-\$60	-27%
Litchfield	7%	\$567	\$481	-\$86	-15%	\$278	\$179	-\$99	-36%
Middlesex	5%	\$559	\$509	-\$50	-9%	\$269	\$205	-\$65	-24%
New Haven	21%	\$579	\$527	-\$52	-9%	\$290	\$223	-\$67	-23%
New London	6%	\$574	\$501	-\$73	-13%	\$283	\$197	-\$87	-31%
Tolland	4%	\$574	\$493	-\$81	-14%	\$283	\$189	-\$95	-33%
Windham	2%	\$574	\$493	-\$81	-14%	\$283	\$189	-\$95	-33%
TOTAL	100%	\$579	\$519	-\$60	-10%	\$290	\$216	-\$74	-25%

Consumer Impact Analysis

Weighted Average Premium Changes – Sample Households

- The following slides show the change in average premium by area (weighted by AHCT enrollment by plan in each area) before and after subsidy for three different household scenarios (defined at the top of each page)
- Averages are weighted by enrollment in continuing plans based on 2018 distribution by county and plan provided by AHCT as of September 2018
- The table shows rate changes before and after subsidy assuming the household auto-renews in 2019 based on its 2018 plan
- Averages represent the impact of all enrollees in the county if they had the same household characteristics as the example
- Impact will vary for other household scenarios

Consumer Impact Analysis

Weighted Average Premium Changes – Sample Household 1

For single age 29 year old (30 in 2019) with income of 200% FPL (approximately \$24,120 in 2018).

Premiums are weighted by 2018 enrollment in continuing plans within a county.

County	Continuing Enrollment Distr. By County	Change in Subsidy	Wtd Avg Premium Before Subsidy			Wtd Avg Premium After Full Subsidy		
			2018	2019	Change	2018	2019	Change
Fairfield	32%	-\$49	\$466	\$485	4%	\$93	\$162	73%
Hartford	22%	-\$44	\$378	\$395	4%	\$93	\$154	66%
Litchfield	7%	-\$71	\$416	\$429	3%	\$92	\$176	92%
Middlesex	5%	-\$45	\$410	\$426	4%	\$91	\$153	67%
New Haven	21%	-\$47	\$430	\$448	4%	\$96	\$161	68%
New London	6%	-\$63	\$423	\$425	0%	\$94	\$158	68%
Tolland	4%	-\$67	\$416	\$423	2%	\$89	\$163	83%
Windham	2%	-\$69	\$424	\$426	0%	\$94	\$165	75%
TOTAL	100%	-\$51	\$427	\$443	4%	\$93	\$160	71%

Consumer Impact Analysis

Weighted Average Premium Changes – Sample Household 2

For family of four with income of 350% FPL, adults age 39 (40 in 2019) and two children ages 6 and 9. Premiums are weighted by 2018 enrollment in continuing plans within a county.

County	Continuing Enrollment Distr. By County	Change in Subsidy	Wtd Avg Premium Before Subsidy			Wtd Avg Premium After Full Subsidy		
			2018	2019	Change	2018	2019	Change
Fairfield	32%	-\$264	\$1,688	\$1,748	4%	\$502	\$825	64%
Hartford	22%	-\$209	\$1,369	\$1,421	4%	\$536	\$796	49%
Litchfield	7%	-\$325	\$1,507	\$1,545	3%	\$513	\$876	71%
Middlesex	5%	-\$225	\$1,485	\$1,535	3%	\$517	\$792	53%
New Haven	21%	-\$231	\$1,559	\$1,613	4%	\$534	\$820	54%
New London	6%	-\$289	\$1,533	\$1,529	0%	\$526	\$811	54%
Tolland	4%	-\$310	\$1,506	\$1,521	1%	\$502	\$828	65%
Windham	2%	-\$313	\$1,538	\$1,534	0%	\$526	\$836	59%
TOTAL	100%	-\$252	\$1,546	\$1,594	3%	\$520	\$819	58%

Consumer Impact Analysis

Weighted Average Premium Changes – Sample Household 3

For single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018).
Premiums are weighted by 2018 enrollment in continuing plans within a county.

County	Continuing Enrollment Distr. By County	Change in Subsidy	Wtd Avg Premium Before Subsidy			Wtd Avg Premium After Full Subsidy		
			2017	2018	Change	2017	2018	Change
Fairfield	32%	-\$76	\$565	\$598	6%	\$226	\$334	48%
Hartford	22%	-\$60	\$458	\$486	6%	\$237	\$324	37%
Litchfield	7%	-\$98	\$504	\$528	5%	\$230	\$351	53%
Middlesex	5%	-\$64	\$497	\$525	6%	\$231	\$323	40%
New Haven	21%	-\$66	\$522	\$552	6%	\$236	\$332	40%
New London	6%	-\$86	\$513	\$523	2%	\$234	\$329	41%
Tolland	4%	-\$93	\$504	\$520	3%	\$226	\$335	48%
Windham	2%	-\$94	\$515	\$525	2%	\$234	\$338	44%
TOTAL	100%	-\$73	\$518	\$545	5%	\$232	\$332	43%

Consumer Impact Analysis

After Subsidy Rate Impact – Sample Households

- The following slides show rate impact before and after subsidies for the lowest cost silver plans and lowest cost bronze plans in each county for the three sample households
- The first panel of numbers shows the monthly rate change from 2018 to 2019 before subsidies
- The second panel of numbers shows the after-subsidy monthly rate change from 2018 to 2019
- The third panel shows the monthly rate change if the household moves to the 2019 lowest cost plan.
- Results will vary for other household scenarios

Consumer Impact Analysis

Lowest Cost Silver Impact– Sample Household 1 (Auto vs. Active Renew)

For single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018) enrolled in the lowest cost silver plan for 2018.

Lowest Cost Silver Plan			Auto Renew Before Tax Credit			Auto Renew After Tax Credit			Active Renew After Tax Credit – Shop to 2019 Lowest Silver Option		
County	2018	2019	2018	2019	Change	2018	2019	Change	2018	2019	Change
Fairfield	Choice Silver Standard POS	Choice Silver Alternative POS	\$520	\$554	6%	\$127	\$227	79%	\$127	\$108	-15%
Hartford	Choice Silver Standard POS	Choice Silver Alternative POS	\$423	\$450	6%	\$127	\$206	62%	\$127	\$109	-14%
Litchfield	Choice Silver Standard POS	Choice Silver Alternative POS	\$466	\$497	6%	\$127	\$240	89%	\$127	\$134	6%
Middlesex	Choice Silver Standard POS	Choice Silver Alternative POS	\$459	\$489	6%	\$127	\$212	67%	\$127	\$107	-16%
New Haven	Choice Silver Standard POS	Choice Silver Alternative POS	\$476	\$507	6%	\$127	\$215	69%	\$127	\$106	-16%
New London	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$472	\$455	-3%	\$128	\$185	45%	\$128	\$120	-6%
Tolland	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$472	\$455	-3%	\$128	\$191	50%	\$128	\$127	-1%
Windham	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$472	\$455	-3%	\$128	\$191	50%	\$128	\$127	-1%

Consumer Impact Analysis

Lowest Cost Silver Impact– Sample Household 2 (Auto vs. Active Renew)

For family of four with income of 350% FPL, adults age 39 (40 in 2019) and two children ages 6 and 9, enrolled in the lowest cost silver plan for 2018.

County	Lowest Cost Silver Plan		Auto Renew Before Tax Credit			Auto Renew After Tax Credit			Active Renew After Tax Credit – Shop to 2019 Lowest Silver Option		
	2018	2019	2018	2019	Change	2018	2019	Change	2018	2019	Change
Fairfield	Choice Silver Standard POS	Choice Silver Alternative POS	\$1,885	\$1,993	6%	\$684	\$1,061	55%	\$684	\$634	-7%
Hartford	Choice Silver Standard POS	Choice Silver Alternative POS	\$1,531	\$1,620	6%	\$685	\$985	44%	\$685	\$639	-7%
Litchfield	Choice Silver Standard POS	Choice Silver Alternative POS	\$1,690	\$1,787	6%	\$684	\$1,111	62%	\$684	\$728	6%
Middlesex	Choice Silver Standard POS	Choice Silver Alternative POS	\$1,664	\$1,761	6%	\$684	\$1,008	47%	\$684	\$631	-8%
New Haven	Choice Silver Standard POS	Choice Silver Alternative POS	\$1,725	\$1,824	6%	\$684	\$1,019	49%	\$684	\$628	-8%
New London	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$1,708	\$1,638	-4%	\$687	\$910	33%	\$687	\$678	-1%
Tolland	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$1,708	\$1,638	-4%	\$687	\$933	36%	\$687	\$701	2%
Windham	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$1,708	\$1,638	-4%	\$687	\$933	36%	\$687	\$701	2%

Consumer Impact Analysis

Lowest Cost Silver Impact– Sample Household 3 (Auto vs. Active Renew)

For single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018) enrolled in the lowest cost silver plan for 2018.

Lowest Cost Silver Plan			Auto Renew Before Tax Credit			Auto Renew After Tax Credit			Active Renew After Tax Credit – Shop to 2019 Lowest Silver Option		
County	2018	2019	2018	2019	Change	2018	2019	Change	2018	2019	Change
Fairfield	Choice Silver Standard POS	Choice Silver Alternative POS	\$631	\$682	8%	\$288	\$415	44%	\$288	\$269	-6%
Hartford	Choice Silver Standard POS	Choice Silver Alternative POS	\$513	\$554	8%	\$288	\$389	35%	\$288	\$271	-6%
Litchfield	Choice Silver Standard POS	Choice Silver Alternative POS	\$566	\$611	8%	\$288	\$432	50%	\$288	\$301	5%
Middlesex	Choice Silver Standard POS	Choice Silver Alternative POS	\$557	\$602	8%	\$288	\$397	38%	\$288	\$268	-7%
New Haven	Choice Silver Standard POS	Choice Silver Alternative POS	\$577	\$624	8%	\$288	\$401	39%	\$288	\$267	-7%
New London	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$572	\$560	-2%	\$288	\$364	26%	\$288	\$284	-1%
Tolland	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$572	\$560	-2%	\$288	\$371	29%	\$288	\$292	1%
Windham	Silver PPO Standard Pathway X	Silver PPO Pathway X Tiered	\$572	\$560	-2%	\$288	\$371	29%	\$288	\$292	1%

Consumer Impact Analysis

Lowest Cost Bronze Impact – Sample Household 1 (Auto vs. Active Renew)

For single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018), enrolled in the lowest cost bronze plan for 2018.

County	Lowest Cost Bronze Plan		Auto Renew Before Tax Credit			Auto Renew After Tax Credit			Active Renew After Tax Credit – Shop to 2019 Lowest Bronze Option		
	2018	2019	2018	2019	Change	2018	2019	Change	2018	2019	Change
Fairfield	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$329	\$363	10%	\$1	\$35	3443%	\$1	\$2	147%
Hartford	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$268	\$295	10%	\$1	\$50	4923%	\$1	\$20	1860%
Litchfield	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$285	\$318	12%	\$1	\$62	6103%	\$1	\$35	3417%
Middlesex	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$291	\$320	10%	\$1	\$43	4210%	\$1	\$10	881%
New Haven	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$302	\$332	10%	\$1	\$40	3886%	\$1	\$5	435%
New London	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$285	\$318	12%	\$1	\$48	4663%	\$1	\$33	3219%
Tolland	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$285	\$318	12%	\$1	\$54	5290%	\$1	\$35	3374%
Windham	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$285	\$318	12%	\$1	\$54	5290%	\$1	\$35	3374%

Consumer Impact Analysis

Lowest Cost Bronze Impact – Sample Household 2 (Auto vs. Active Renew)

For family of four with income of 350% FPL, adults age 39 (40 in 2019) and two children ages 6 and 9, enrolled in the lowest cost bronze plan for 2018.

County	Lowest Cost Bronze Plan		Auto Renew Before Tax Credit			Auto Renew After Tax Credit			Active Renew After Tax Credit – Shop to 2019 Lowest Bronze Option		
	2018	2019	2018	2019	Change	2018	2019	Change	2018	2019	Change
Fairfield	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$1,194	\$1,305	9%	\$4	\$373	9225%	\$4	\$237	5832%
Hartford	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$970	\$1,061	9%	\$123	\$426	246%	\$123	\$316	157%
Litchfield	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$1,031	\$1,145	11%	\$25	\$469	1753%	\$25	\$372	1371%
Middlesex	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$1,054	\$1,153	9%	\$74	\$401	441%	\$74	\$281	279%
New Haven	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$1,092	\$1,195	9%	\$52	\$389	649%	\$52	\$265	410%
New London	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$1,031	\$1,145	11%	\$9	\$417	4507%	\$9	\$365	3932%
Tolland	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$1,031	\$1,145	11%	\$9	\$439	4756%	\$9	\$371	3994%
Windham	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$1,031	\$1,145	11%	\$9	\$439	4756%	\$9	\$371	3994%

Consumer Impact Analysis

Lowest Cost Bronze Impact – Sample Household 3 (Auto vs. Active Renew)

For single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018), enrolled in the lowest cost bronze plan for 2018.

County	Lowest Cost Bronze Plan		Auto Renew Before Tax Credit			Auto Renew After Tax Credit			Active Renew After Tax Credit – Shop to 2019 Lowest Bronze Option		
	2018	2019	2018	2019	Change	2018	2019	Change	2018	2019	Change
Fairfield	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$400	\$446	12%	\$56	\$180	219%	\$56	\$134	137%
Hartford	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$325	\$363	12%	\$100	\$198	99%	\$100	\$161	61%
Litchfield	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$345	\$392	13%	\$67	\$213	217%	\$67	\$180	168%
Middlesex	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$353	\$394	12%	\$83	\$189	127%	\$83	\$148	78%
New Haven	Choice Bronze Standard POS HSA	Passage Bronze Alternative PCP POS	\$366	\$408	12%	\$76	\$185	144%	\$76	\$143	88%
New London	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$345	\$392	13%	\$62	\$195	216%	\$62	\$177	187%
Tolland	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$345	\$392	13%	\$62	\$203	229%	\$62	\$179	191%
Windham	Bronze High Deductible HMO Pathway X Enhanced	Passage Bronze Alternative PCP POS	\$345	\$392	13%	\$62	\$203	229%	\$62	\$179	191%

Consumer Impact Analysis

Weighted Average Premium Change by County and Metal Tier – Sample Households

- The following slides show average premium changes by county and metal tier before and after subsidies for three different household scenarios (defined at the top of each page)
 - Averages are weighted by enrollment based on 2018 distribution by county and **continuing** plan provided by AHCT as of September 2018
- Assumes the household auto-renews in 2019 based on its 2018 plan.
- Counties with larger decreases in benchmark plan rates have higher rate increases after subsidies.

Consumer Impact Analysis

Weighted Average Premium Change by County and Metal Tier – Household 1

For single age 29 year old (30 in 2019) with income of 200% FPL (approximately \$24,120 in 2018).

Premiums are weighted by 2018 enrollment in continuing plans within a county and metal tier.

County	% Change in Benchmark Premium (no aging)	Gold		
		2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change
Fairfield	-13.0%	2,569	6%	42%
Hartford	-12.2%	1,731	7%	43%
Litchfield	-18.0%	633	6%	53%
Middlesex	-12.2%	462	7%	47%
New Haven	-12.2%	1,498	6%	42%
New London	-15.7%	398	4%	37%
Tolland	-17.1%	289	7%	54%
Windham	-17.1%	159	5%	47%

Consumer Impact Analysis

Weighted Average Premium Change by County and Metal Tier – Household 1

For single age 29 year old (30 in 2019) with income of 200% FPL (approximately \$24,120 in 2018).

Premiums are weighted by 2018 enrollment in continuing plans within a county and metal tier.

County	% Change in Benchmark Premium (no aging)	Silver			Bronze		
		2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change	2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change
Fairfield	-13.0%	16,970	4%	65%	11,587	5%	5880%
Hartford	-12.2%	12,064	4%	53%	7,820	4%	893%
Litchfield	-18.0%	3,799	1%	70%	2,589	6%	12260%
Middlesex	-12.2%	2,533	3%	53%	1,857	4%	1530%
New Haven	-12.2%	12,015	4%	56%	7,255	5%	4968%
New London	-15.7%	3,604	-3%	47%	2,234	7%	8763%
Tolland	-17.1%	1,802	-1%	58%	1,329	5%	11434%
Windham	-17.1%	1,412	-2%	53%	819	6%	11655%

Consumer Impact Analysis

Weighted Average Premium Change by County and Metal Tier – Household 2

For family of four with income of 350% FPL, adults age 39 (40 in 2019) and two children ages 6 and 9. Premiums are weighted by 2018 enrollment in continuing plans within a county and metal tier.

		Gold		
County	% Change in Benchmark Premium (no aging)	2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change
Fairfield	-13.0%	2,569	5%	35%
Hartford	-12.2%	1,731	6%	35%
Litchfield	-18.0%	633	5%	42%
Middlesex	-12.2%	462	7%	38%
New Haven	-12.2%	1,498	6%	34%
New London	-15.7%	398	3%	31%
Tolland	-17.1%	289	6%	43%
Windham	-17.1%	159	4%	38%

Consumer Impact Analysis

Weighted Average Premium Change by County and Metal Tier – Household 2

For family of four with income of 350% FPL, adults age 39 (40 in 2019) and two children ages 6 and 9. Premiums are weighted by 2018 enrollment in continuing plans within a county and metal tier.

County	% Change in Benchmark Premium (no aging)	Silver			Bronze		
		2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change	2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change
Fairfield	-13.0%	16,970	3%	47%	11,587	4%	458%
Hartford	-12.2%	12,064	4%	38%	7,820	3%	136%
Litchfield	-18.0%	3,799	1%	49%	2,589	6%	355%
Middlesex	-12.2%	2,533	3%	38%	1,857	4%	190%
New Haven	-12.2%	12,015	3%	41%	7,255	4%	225%
New London	-15.7%	3,604	-3%	34%	2,234	6%	294%
Tolland	-17.1%	1,802	-2%	41%	1,329	5%	313%
Windham	-17.1%	1,412	-3%	38%	819	6%	324%

Consumer Impact Analysis

Weighted Average Premium Change by County and Metal Tier – Household 3

For single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018).
Premiums are weighted by 2018 enrollment in continuing plans within a county and metal tier.

		Gold		
County	% Change in Benchmark Premium (no aging)	2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change
Fairfield	-13.0%	2,569	7%	31%
Hartford	-12.2%	1,731	9%	30%
Litchfield	-18.0%	633	7%	37%
Middlesex	-12.2%	462	9%	33%
New Haven	-12.2%	1,498	8%	30%
New London	-15.7%	398	5%	28%
Tolland	-17.1%	289	8%	38%
Windham	-17.1%	159	7%	34%

Consumer Impact Analysis

Weighted Average Premium Change by County and Metal Tier – Household 3

For single age 43 year old (44 in 2019) with income of 300% FPL (approximately \$36,180 in 2018).
Premiums are weighted by 2018 enrollment in continuing plans within a county and metal tier.

County	% Change in Benchmark Premium (no aging)	Silver			Bronze		
		2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change	2018 Enrollment in Metal & County	Before Subsidy Premium Change	After Subsidy Premium Change
Fairfield	-13.0%	16,970	5%	38%	11,587	6%	129%
Hartford	-12.2%	12,064	6%	31%	7,820	5%	67%
Litchfield	-18.0%	3,799	3%	40%	2,589	8%	134%
Middlesex	-12.2%	2,533	5%	31%	1,857	6%	82%
New Haven	-12.2%	12,015	5%	33%	7,255	6%	91%
New London	-15.7%	3,604	-1%	28%	2,234	8%	119%
Tolland	-17.1%	1,802	0%	33%	1,329	7%	124%
Windham	-17.1%	1,412	-1%	31%	819	8%	128%

Consumer Impact Analysis

Simplified 2019 Renewal Example

- Ted is 29, single, lives in Fairfield and has an annual income in 2018 of roughly \$24,120, or 200% FPL
 - Ted's subsidy calculation is based on his income, the "maximum % of household income" and the 2nd lowest cost silver plan (benchmark)
 - Due to changes in the subsidy calculation metrics, the maximum monthly subsidy is decreasing in 2019 from \$393 to \$327.
- Ted enrolled in the lowest cost silver plan in 2018 so he could get cost sharing reductions
- The CBI plan Ted enrolled in is no longer the lowest cost silver plan. Ted's current plan had an increase in the base rate of \$34, the after subsidy increase is \$100
- Ted could choose to switch to the new lowest cost silver plan, which is also from CBI, and have a \$108 monthly premium after subsidies, which would be a \$19 lower premium than he paid in 2018

Consumer Impact Analysis

Simplified 2019 Renewal Example

	2018	2019	2019
	Enrolled in lowest cost Silver plan	Auto Renewal: Same plan, but no longer the lowest cost option	Active Renewal: Select the lowest cost Silver Plan Available
Rates Before Subsidy	\$520	\$554	\$435
Subsidy	\$393	\$327	
Rates After Subsidy	\$127	\$128	\$108
\$ Change		\$100	-\$19
% Change		79%	-15%

Reference to "lowest cost" reflects premium rate only.

Disclosures and Limitations

- **Responsible Actuary.** Julie Andrews is the actuary responsible for this communication. Julie is a member of the American Academy of Actuaries and a Fellow of the Society of Actuaries. She meets the Qualification Standards of the American Academy of Actuaries to issue this report.
- **Intended Users.** This information has been prepared for the use of AHCT to discuss the potential impact of 2019 Rate Changes. Wakely does not intend to benefit third parties and assumes no duty or liability to those third parties. Any third parties receiving this work should consult their own experts in interpreting the results. This report, when distributed, must be provided in its entirety and include caveats regarding the variability of results and Wakely's reliance on information provided by Connecticut carriers and AHCT.
- **Risks and Uncertainties.** The assumptions and resulting estimates and conclusions included in this report are inherently uncertain. Users of the results should be qualified to use it and understand the results and the inherent uncertainty. Actual results may vary, potentially materially, from our estimates. It is the responsibility of the organization receiving this output to review the assumptions carefully and notify Wakely of any potential concerns.
- **Conflict of Interest.** The responsible actuary is financially independent and free from conflict concerning all matters related to performing the actuarial services underlying this analysis. In addition, Wakely is organizationally and financially independent from AHCT and any Connecticut carrier.
- **Data and Reliance.** Wakely relied on publicly available sources in this assignment. We have reviewed the data for reasonableness but have not performed any independent audit or otherwise verified the accuracy of the data/information. If the underlying information is incomplete or inaccurate, our estimates may be impacted, potentially significantly. Any errors in the data will affect the accuracy of the analysis and the conclusions drawn in this report. When performing financial and actuarial analyses on the current data, assumptions must be made where there is incomplete data. Improvements in data will allow for more accurate analyses and consistent reporting.
- **Subsequent Events.** Filings received after the date indicated will result in variation in results.
- **Contents of Actuarial Report.** This document and the supporting exhibits constitute the entirety of the actuarial report and supersede any previous communications on the project. This report is provided to AHCT to discuss the potential options to stabilize the marketplaces. Any other use of this report may not be appropriate. Wakely does not intend third parties to rely on this report for any other purpose and assumes no duty or liability to parties other than AHCT who use or receive this work. This report should only be reviewed and considered in its entirety.
- **Deviations from ASOPS.** Wakely completed the analysis using sound actuarial practice. To the best of our knowledge, the report and methods used in the analysis are in compliance with the appropriate Actuarial Standards of Practice (ASOP) with no known deviations.