



## Connecticut Health Insurance Exchange Strategy Committee Special Meeting

### Meeting Minutes

Thursday, October 14, 2021

Remote Meeting

**Members Present:** Steven Hernandez (Chair); Grant Ritter; Paul Lombardo; Cecelia Woods; Victoria Veltri

Access Health CT (AHCT): James Michel; Anthony Crowe; Daryl Jones; Robert Blundo; John Carbone; Susan Rich-Bye; Glenn Jurgen; Daniel Maloney; Tammy Hendricks; Marcin Olechowski

#### A. Call to Order and Introductions

Chair Steven Hernandez called the meeting to order at 1:02 p.m. Roll call for attendance was taken.

#### B. Public Comment

No public comment.

#### C. Review and Approval of Minutes

Chair Steven Hernandez requested a motion to approve the September 9, 2021 Strategy Committee Draft Meeting Minutes. Motion was made by Grant Ritter and seconded by Cecelia Woods. Roll call was ordered. **Motion passed unanimously.**

#### D. Access Health CT Strategic Plan Initiatives Status Update

Tammy Hendricks, Director of Health Equity and Outreach, provided a status update on the development of the Broker Academy Program. Ms. Hendricks noted that the program is currently in the planning stages. Ms. Hendricks provided a preliminary timeline with the aim for the brokers to be certified by the program for Open Enrollment (OE) 10. Ms. Hendricks added that the high-level timeline is subject to adjustment as needed.

Ms. Hendricks stated that the first cohort of broker student participants would be in Bridgeport, New Haven and Hartford with approximately 15 students in each class with the aim of having the first class starting in June of 2022 for a three-day pre-licensing program. Ms. Hendricks

elaborated that following this first step, participants would begin a 3-month apprenticeship with experienced brokers. James Michel, Chief Executive Officer, stated that in order to have 15 brokers in those mentioned cities, AHCT would need to recruit more since attrition is expected. Mr. Michel stated that AHCT will rely on community partners to try and recruit members of their respective communities to participate in the program. Steven Hernandez asked whether there is any consideration pertaining to combining some other trainings that brokers can benefit from. Mr. Michel stated that it may be something in the future that can be added to the curriculum. Mr. Michel stated that brokers will become a valuable resource in the community for a variety of issues.

Daryl Jones, Director of Finance, provided information on the status of the formation of the Subsidiary. Mr. Jones enumerated numerous phases with the estimated dates of completion for each of them. Mr. Jones stated that currently eight phases are considered. Mr. Jones noted that some of those phases are already in progress. He indicated that development of the Subsidiary is the interdisciplinary initiative involving numerous AHCT departments that work collaboratively to achieve this goal.

Mr. Michel added that the detailed milestone descriptions indicate that the organization's dedication to executing this initiative successfully. Victoria Veltri asked about the Phase 1 completed task which indicates that the decision has been made on the entity type for the Subsidiary. Ms. Rich-Bye stated that AHCT also worked with the outside counsel on this issue and added that the Subsidiary would be a quasi-public agency, however, it would not be a political subdivision of the State. Ms. Rich-Bye provided a detailed statement on the statutory requirements.

Mr. Michel stressed that the subsidiary may be able to use some additional funding that may be available to such an entity. Mr. Michel reminded the Committee that the purpose of the Subsidiary would be to serve the population of Connecticut, including those who are undocumented. Chair Steven Hernandez asked about the level of independence that the Subsidiary would have of the Exchange. Ms. Rich-Bye noted that the Subsidiary would be a separate legal entity with its own Bylaws and a Board of Directors. Ms. Rich-Bye noted that the subsidiary legislation requires that at least half of the Board of the Subsidiary be composed of members of AHCT's current Board or its employees.

Daryl Jones, Director of Finance, provided a high-level work plan creating the foundation for enhancing revenue streams. Mr. Jones provided a brief analysis of the four revenue streams for the Subsidiary along with proposed timelines. Mr. Jones stated that they included reserve funding and investment opportunities, grants and sponsorships, AHCT Business Consulting Services and transactional-based revenue when the Subsidiary is operational. Mr. Michel added that products that will be sold through the Subsidiary will be of other established companies that will be specifically priced for the Subsidiary's customers.

Glenn Jurgen, Director of Human Resources, provided a summary of the Future Growth and Success Plan. Mr. Jurgen stated that this process takes into consideration both the current AHCT staff as well as partners and vendors. Mr. Jurgen added that discussions are taking place pertaining to the future growth of individual departments and ways to enhance and improve

their functioning, including trainings and workshops designed specifically for them. Mr. Jurgen discussed the notion of bringing some services currently provided by vendors in-house. Mr. Michel added that if certain services are brought in-house, there will be no additional financial impact for AHCT.

**E. Adjournment**

Chair Steven Hernandez requested a motion to adjourn. Motion was made by Grant Ritter and seconded by Victoria Veltri. Roll call vote was ordered. **Motion passed unanimously.** Meeting adjourned at 1:45 p.m.